

Vocational School / Child Development
2022 - 2023 Academic Year
BEHAVIORAL SCIENCES
Syllabus

Course Description					
Name	Code	Semester	T+A Hour	Credit	ECTS
BEHAVIORAL SCIENCES	ÇCG1124900	Fall Semester	2+0	2	2
Prerequisites Courses					
Recommended Elective Courses	NONE				
Language of Instruction	Turkish				
Course Level	Short Cycle (Associate's Degree)				
Course Type	Elective				
Course Coordinator	Assist.Prof. Fatma Betül ORTAKÖY				
Name of Lecturer(s)	Lect. Betül KOÇAK				
Assistant(s)					
Aim	Students able to understand, predict and influence human behavior after the lesson.				
Course Content	This course contains; 1. Introduction to behavioral science,2. Basic approaches in psychology,3. Perception, attitude and attribution,4. Emotions,5. Learning,6. Needs and Motivation,7. Belief and Value,8. Personality and Ego,9. Culture,10. Social position, social impact, role,11. Communication,12. Conflict,13. Stress,14. Current concepts in behavioral science.				
Course Learning Outcomes			Teaching Methods	Assessment Methods	
1. will be able to interpret basic sources of human behavior.			1, 15, 2	A	
1.1. will be able to compare different approaches explaining how human behavior is shaped.			1, 2, 3	A	
1.2. will be able to determine sources of motivation.			1, 2, 8	A	
1.3. will be able to tell processes of learning and behavior modification			1, 15, 2	A	
2. will be able to tell impact of culture on human behavior.			1, 2, 3	A	
2.1. will be able to summarize cultural assumptions.			1, 2, 3	A	
2.2. will be able to differentiate cultural differences.			1, 2, 3	A	
2.3. will be able to demonstrate relationship between culture and behavior.			1, 2, 3	A	
2.4. will be able to compare individual and social effects.			1, 3, 8	A	
3. will be able to detect circumstances which impacts interpersonal relationships.			1, 2, 3	A	
3.1. will be able to distinguish efficient and non-efficient communication.			1, 15, 2	A	
3.2. will be able to differentiate conflict management strategies for use.			1, 12, 2, 3	A	
3.3. will be able to explain interpersonal differences.			1, 2, 3	A	
Teaching Methods	1: Lecture, 12: Case study, 15: Problem solving, 2: Question - Answer, 3: Discussion, 8: Teamwork				
Assessment Methods	A: Written Exam				
Lecture Schedule					
Sequence	Topics	Preliminary Preparation			
1	1. Introduction to behavioral science	presentations			
2	2. Basic approaches in psychology	presentations			
3	3. Perception, attitude and attribution	presentations			
4	4. Emotions	presentations			
5	5. Learning	presentations			
6	6. Needs and Motivation	presentations			
7	7. Belief and Value	presentations			
8	8. Personality and Ego	presentations			
9	9. Culture	presentations			
10	10. Social position, social impact, role	presentations			
11	11. Communication	presentations			
12	12. Conflict	presentations			
13	13. Stress	presentations			
14	14. Current concepts in behavioral science	presentations			
Evaluation Methods		Weight(%)			
Midterm Exam		40			
General Exam		60			

Resources
Powerpoint notes will be given to students.Rana Özener Kutunis, Behavioral Sciences Course Notes in Organizations, Sakarya Publications, 2014, 6th Edition