

Course Description					
Name	Code	Semester	T+A Hour	Credit	ECTS
LOGISTICS and INTERNATIONAL TRADE	ULY2113863	Fall Semester	3+0	3	5
Prerequisites Courses					
Recommended Elective Courses					
Language of Instruction	Turkish				
Course Level	First Cycle (Bachelor's Degree)				
Course Type	Required				
Course Coordinator	Assoc.Prof. Yurdagül MERAL				
Name of Lecturer(s)	Assoc.Prof. Yurdagül MERAL				
Assistant(s)					
Aim	To teach students the basics of international trade process, instruments used in international trade process and international trade rules.				
Course Content	This course contains; Will be able to define International trade and differentiate between local trade.,Will be able to define standard applications in international trade and can explain International Sales Contract clauses.,Will be able to use ITC (International Trade Center) Trade Map Application.,Will define International Commercial Terms (INCOTERMS) used for Sea Transportation only.,Will define INCOTERMS used for all modes of transport.,Will define basic documents used in international trade.,Will explain transportation documents used in international trade.,Will define international trade payment terms.,Will differentiate payment against documents and acceptance payment methods used in international trade.,Explains advance payment, open account payment terms.,Defines letter of guarantee types.,Letter of Guarantees and Types of Standby Letter of Credits.				
Course Learning Outcomes			Teaching Methods	Assessment Methods	
1. Will be able to define international trade.			9	A	
1.1 Have knowledge about Foreign Trade concepts.			9	A	
1.2 Applies Foreign Trade tools and techniques.			9	A	
2. Will be able to define the standardization in international trade.			9	A	
2.2 Defines international organizations which set standard international rules.			9	A	
2.2 Have knowledge about world trade and trade structure.			9	A	
3. Will be able to define International Commercial Terms (INCOTERMS).			9	A	
3.1 Explains International Commercial Terms (INCOTERMS) used in all modes of transport.			9	A	
3.2. Uses import and export concepts and practices.			9	A	
4. Will be able to define the basic documents used in international trade.			9	A	
4.1 Defines basic documents like invoice, bill of lading, movement documents (certificate of origin etc.), packing list, weight list etc. used in international trade.			9	A	
4.2. Uses global trading practices.			9	A	
5. Will be able to explain payment terms (except letter of credit) used in international trade.			9	A	
5.1 Learns how to make advance payments in export and import transactions.			9	A	
5.2 Have knowledge about the risks and management of credit and deferred payment.			9	A	
Teaching Methods	9: Lecture Method				
Assessment Methods	A: Traditional Written Exam				
Lecture Schedule					
Sequence	Topics	Preliminary Preparation			
1	Will be able to define International trade and differentiate between local trade.				
2	Will be able to define standard applications in international trade and can explain International Sales Contract clauses.				
3	Will be able to use ITC (International Trade Center) Trade Map Application.				
4	Will define International Commercial Terms (INCOTERMS) used for Sea Transportation only.				
5	Will define INCOTERMS used for all modes of transport.				
6	Will define basic documents used in international trade.				
7	Will explain transportation documents used in international trade.				
8	Will define international trade payment terms.				
9	Will differentiate payment against documents and acceptance payment methods used in international trade.				
10	Explains advance payment, open account payment terms.				
11	Defines letter of guarantee types.				
12	Letter of Guarantees and Types of Standby Letter of Credits				
Evaluation Methods		Weight(%)			
Midterm Exam		40			
General Exam		60			

Resources
ICC related publications Finans El Kitabı. Risk yönetimi, ödemeler ve kur yönetimi, bonolar ve garantiler, kredi sigortası ve ticari finansman için kapsamlı bir referans. Nobel Akademik Yayıncılık Eğitim Danışmanlık Tic. Ltd. Şti. (2) ICC Uniform Rules for Collections, ICC Publication No. 522E, 1995 (1) Grath, A. (2011). The handbook of international trade and finance: the complete guide to risk management, international payments and currency management, bonds and guarantees, credit insurance and trade finance. Kogan Page Publishers. (2) ICC Uniform Rules for Collections, ICC Publication No. 522E, 1995