

Course Description					
Name	Code	Semester	T+A Hour	Credit	ECTS
INTERNATIONAL COMMERCIAL LAW	ULY4170990	Fall Semester	3+0	3	5
Prerequisites Courses					
Recommended Elective Courses					
Language of Instruction	Turkish				
Course Level	First Cycle (Bachelor's Degree)				
Course Type	Elective				
Course Coordinator	Assoc.Prof. Yurdagül MERAL				
Name of Lecturer(s)	Prof.Dr. Emin ZEYTİNOĞLU				
Assistant(s)					
Aim	This course contains; the organization of international trade, sources of international commercial law, basic concepts of international commercial law, international bilateral agreements on the law of sale and carriage, INCOTERMS, payment methods, international commercial dispute resolution methods. Teaching Methods Assessment Methods				
Course Content	This course contains; Introduction Course,Giving the Scope of International Trade Law,Drafting International Commercial Contracts,Commonly Used Contract and Relationship Types,Payment Methods Used in International Trade,INCOTERMS,Midterm Exam Evaluation,Termination of the Contract and Dispute Resolution,Arbitration in General, Sources of Arbitration Law,The Concept of International Arbitration,International Conventions on International Arbitration,Review of the International Arbitration Law,International Sales Contracts and the Vienna Convention,Semester evaluation.				
Course Learning Outcomes			Teaching Methods	Assessment Methods	
1. Will be able to identify and define the concepts of International Trade Law.			9	A	
1.1. Interprets general concepts together with principles.			9	A	
1.2 Adopts and uses corporate, business and social ethical values.			9	A	
2. Will be able to define the regulatory sources applicable to international commercial transactions.			9	A	
2.1 Have knowledge about the main agreements and contracts regulating international trade law.			9	A	
2.2 Have knowledge about the content and provisions of relevant trade agreements.			9	A	
3. Will be able to determine the legal regulations applicable to international agreements.			9	A	
3.1 Appreciates the effectiveness of these rules if the parties choose to submit any dispute relating to their transactions to international arbitration.			9	A	
3.2 Have information about the rights and obligations of the parties in contracts.			9	A	
4. Will be able to recognize the application area and scope of Sale and Transportation Law.			9	A	
4.1. It identifies the contracts in the field of Transportation Law and evaluates the law to be applied to the relevant contracts.			9	A	
4.2. It determines the solution methods regarding bilateral agreements regarding Transport Law.			9	A	
5. The INCOTERMS rules will be understood and the purpose of these rules will be determined.			9	A	
5.1 Have knowledge about the role and importance of INCOTERMS rules in international trade.			9	A	
5.2 Have information about the effects of choosing a particular INCOTERMS rule on the transaction parties.			9	A	
Teaching Methods	9: Lecture Method				
Assessment Methods	A: Traditional Written Exam				
Lecture Schedule					
Sequence	Topics	Preliminary Preparation			
1	Introduction Course				
2	Giving the Scope of International Trade Law				
3	Drafting International Commercial Contracts				
4	Commonly Used Contract and Relationship Types				
5	Payment Methods Used in International Trade				
6	INCOTERMS				
7	Midterm Exam Evaluation				
8	Termination of the Contract and Dispute Resolution				
9	Arbitration in General, Sources of Arbitration Law				
10	The Concept of International Arbitration				
11	International Conventions on International Arbitration				
12	Review of the International Arbitration Law				
13	International Sales Contracts and the Vienna Convention				
14	Semester evaluation				
Evaluation Methods		Weight(%)			
Midterm Exam		40			
General Exam		60			

Resources

Resources will be provided.