

**Vocational School / Medical Laboratory Techniques**  
**2023 - 2024 Academic Year**  
**BEHAVIORAL SCIENCES**  
**Syllabus**

<b>Course Description</b>					
<b>Name</b>	<b>Code</b>	<b>Semester</b>	<b>T+A Hour</b>	<b>Credit</b>	<b>ECTS</b>
BEHAVIORAL SCIENCES	TLT1124900	Fall Semester	2+0	2	2
<b>Prerequisites Courses</b>					
<b>Recommended Elective Courses</b>	NONE				
<b>Language of Instruction</b>	Turkish				
<b>Course Level</b>	Short Cycle (Associate's Degree)				
<b>Course Type</b>	Elective				
<b>Course Coordinator</b>	Assist.Prof. Fatma Betül ORTAKÖY				
<b>Name of Lecturer(s)</b>	Lect. Betül KOÇAK				
<b>Assistant(s)</b>	NONE				
<b>Aim</b>	To provide knowledge about human and human behaviors.				
<b>Course Content</b>	This course contains; Introduction to behavioral science,Basic approaches in psychology,Perception, attitude and attribution,Emotions,Learning,Needs and Motivation,Belief and Value,Personality and Ego,Culture,Social position, social impact, role,Communication,Conflict,Stress,Current concepts in behavioral science.				
<b>Course Learning Outcomes</b>			<b>Teaching Methods</b>	<b>Assessment Methods</b>	
1.Interprets the basic sources of human behavior.			12, 16, 9	A	
1.1. Identifies the sources of motivation.			16, 5, 9	A	
1.2. Tells process of learning and behavior modification.			12, 16, 9	A	
2. Explains the impact of culture on human behavior.			10, 16, 9	A	
3. Identifies the circumstances which impacts interpersonal relationships.			10, 16, 9	A	
3.1. Defines the effective communication.			12, 16, 9	A	
3.2. Explains interpersonal differences.			10, 16, 9	A	
<b>Teaching Methods</b>	10: Discussion Method, 12: Problem Solving Method, 16: Question - Answer Technique, 5: Cooperative Learning, 9: Lecture Method				
<b>Assessment Methods</b>	A: Traditional Written Exam				
<b>Lecture Schedule</b>					
<b>Sequence</b>	<b>Topics</b>	<b>Preliminary Preparation</b>			
1	Introduction to behavioral science	presentations			
2	Basic approaches in psychology	presentations			
3	Perception, attitude and attribution	presentations			
4	Emotions	presentations			
5	Learning	presentations			
6	Needs and Motivation	presentations			
7	Belief and Value	presentations			
8	Personality and Ego	presentations			
9	Culture	presentations			
10	Social position, social impact, role	presentations			
11	Communication	presentations			
12	Conflict	presentations			
13	Stress	presentations			
14	Current concepts in behavioral science	presentations			
<b>Evaluation Methods</b>		<b>Weight(%)</b>			
Midterm Exam		40			
General Exam		60			

<b>Resources</b>
Powerpoint notes will be given to students.Rana Özen Kutunis, Behavioral Sciences Course Notes in Organizations, Sakarya Publications, 2014, 6th Edition