

Course Description					
Name	Code	Semester	T+A Hour	Credit	ECTS
INTERNATIONAL TRADE FINANCE	ULY3254070	Spring Semester	3+0	3	5
Prerequisites Courses					
Recommended Elective Courses					
Language of Instruction	Turkish				
Course Level	First Cycle (Bachelor's Degree)				
Course Type	Elective				
Course Coordinator	Assoc.Prof. Yurdagül MERAL				
Name of Lecturer(s)	Assoc.Prof. Yurdagül MERAL, Lect. Bilge ACAR				
Assistant(s)					
Aim	By explaining the special financing methods and basic concepts of international trade financing (eximbank and export credit agency), this course aims to provide information about the basic concepts, techniques and legislation that will form the basis of international trade financing.				
Course Content	This course contains; Can define international trade and importance of international trade.,Can rank the international trade payment methods (like advance, open account, documentary collection, deferred and acceptance payments and discount, letter of credits and letter of guarantees),.Can explain eximbank products of credits, short, medium-long term credits and -credits in foreign exchange earning services.,Can explain Eximbank's buyer's credits (international project loans, international trade finance, country limits list, letter of intent),.Can rank Eximbank credit product, export credit insurance (short, medium and long-term export credit insurance),.Can define differences of eximbank derivative products (forward, currency swap, options, risk reversal, asymmetric forward, average forward, interest rate swap, cross currency swap),.Discount of letter of credit payments..				
Course Learning Outcomes			Teaching Methods	Assessment Methods	
1. Will be able to define International Trade Finance.			9	A	
1.1 Defines importance of international trade and related international export credit agencies.			9	A	
1.2 Define International Trade Finance Legislation and Export Credit Agency Credits (including EXİM).			9	A	
2. Defines export credit agency (including eximbank).			9	A	
2.1 Define export credit insurance -short, medium and long term-credit.			9	A	
2.2 Define discount of deferred/acceptance Letter of Credit Payment.			9	A	
3. Will be able to define International Trade Finance (Eximbank) legislation rules.			9	A	
4. Will be able to International Trade Legislation-FX earning services rules.			9	A	
4.1 Define Letter of Guarantees/Standby Letter of Credit.			9	A	
4.2 Will be able to define Financial Documents (draft/bill of exchange, aval and discount).			9	A	
5. Will be able to define Financial Documents discounting.			9	A	
5.2 Explain treasury (forward, swap, options) transactions.			9	A	
Teaching Methods	9: Lecture Method				
Assessment Methods	A: Traditional Written Exam				
Lecture Schedule					
Sequenc e	Topics	Preliminary Preparation			
1	Can define international trade and importance of international trade.				
2	Can rank the international trade payment methods (like advance, open account, documentary collection, deferred and acceptance payments and discount, letter of credits and letter of guarantees).				
3	Can explain eximbank products of credits, short, medium-long term credits and -credits in foreign exchange earning services.				
4	Can explain Eximbank's buyer's credits (international project loans, international trade finance, country limits list, letter of intent).				
5	Can rank Eximbank credit product, export credit insurance (short, medium and long-term export credit insurance).				
7	Can define differences of eximbank derivative products (forward, currency swap, options, risk reversal, asymmetric forward, average forward, interest rate swap, cross currency swap).				
8	Discount of letter of credit payments.				
Evaluation Methods		Weight(%)			
Midterm Exam		40			
General Exam		60			

Resources
1. The links given at http://mebis.medipol.edu.tr
2. Ferudun Kaya, Dış Ticaret İşlemleri Yönetimi, Beta Yayınevi, İstanbul, 2015
https://eximbank.gov.tr/en/product-and-services/credits
eximbank products on the above web page